

RESOLUTION NO. 2000-229

A RESOLUTION OF THE LODI CITY COUNCIL APPROVING
PURCHASE AND FINANCING FOR ONE (1)
QUINT AERIAL FIRE APPARATUS

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WHEREAS, Lodi Municipal Code, Section 3.20.070, authorizes dispensing with bids for purchases of supplies, services or equipment when it is in the best interest of the City to do so; and

WHEREAS, the Fire Department is in need of replacing one Fire Department front-line apparatus; and

WHEREAS, as a result of the Department's self-assessment and standards of cover document, it was determined that a re-distribution of equipment and personnel would improve the overall delivery of emergency services to the citizens of Lodi; and

WHEREAS, at present, station one is equipped with two pieces of apparatus, an engine company and a truck company. Once station four is built and occupied, the distribution of equipment will change to the engine at station one being re-located to station four and the truck remaining at station one. When the truck is housed as the only first-line piece of equipment at station one, its functions will have a dual purpose. Not only will it have truck operational requirements at the scene of a fire, it will perform the typical functions of an engine with response to all service calls in station one's area. The present truck was not designed for the increase in call volume or the additional equipment needed to function as an engine; and

WHEREAS, two informal bids were received from American LaFrance of Ephrata, PA and KME Fire Apparatus of Nesquehoning, PA. Staff recommends that the purchase for one (1) Quint Aerial Fire Apparatus be awarded to the low bidder, American LaFrance in the amount of \$692,242.03. American LaFrance's bid was \$10,090.78 less than KME's and met all of our prepared bid specifications; and

WHEREAS, the delivery date is expected to be within twelve months of the bid award.

WHEREAS, historically, the Fire Department acquires fire apparatus through a lease-purchase program due to the life expectancy of the apparatus exceeding the leasing term. The bids for the financing proposal were received as follows:

<u>Company</u>	<u>Term</u>	<u>Annual Rate</u>	<u>Total Payments</u>	<u>Annual Payment</u>
First Municipal	3	3.18	\$730,567.59	\$243,522.53
"	5	3.91	\$767,582.40	\$153,516.48
"	7	4.29	\$807,124.57	\$115,303.51
<u>Company</u>	<u>Term</u>	<u>Annual Rate</u>	<u>Total Payments</u>	<u>Annual Payment</u>
Mercedes-Benz*	3	5.66	\$729,864.51	\$243,288.17
"	5	6.76	\$778,412.50	\$155,682.50
"	7	6.86	\$803,394.81	\$118,627.83
Cal-Lease	3	5.89	\$765,319.80	\$255,106.60
"	5	5.91	\$809,656.30	\$161,931.26
"	7	5.92	\$855,605.52	\$122,229.36
"	10	6.170	\$937,919.40	\$ 93,791.94

WHEREAS, the City Manager recommends award of the bid for one (1) Quint Aerial Fire Apparatus, be made to the low bidder, American LaFrance, of Ephrata, PA, and further recommends approval of the seven-year lease purchase proposal from First Municipal Leasing Corporation, of Golden, Colorado.

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that the award of the bid for one (1) Quint Aerial Fire Apparatus, be and the same is hereby awarded to American LaFrance, of Ephrata, PA; and

BE IT FURTHER RESOLVED, that the Lodi City Council hereby approves the lease-purchase proposal from First Municipal Leasing Corporation, of Golden, Colorado, for the seven-year term, with an annual payment in the amount of \$115,303.51.

Dated: December 20, 2000

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I hereby certify that Resolution No. 2000-229 was passed and adopted by the City Council of the City of Lodi in a regular meeting held December 20, 2000 by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Howard, Land, Pennino and
Mayor Nakanishi

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


SUSAN J. BLACKSTON
City Clerk